

**PACIFIC SWIMMING, INC.**

(A Not-for-Profit Corporation)

**Financial Statements and Report of Independent Auditors**

**Years Ended August 31, 2023 and 2022**



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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Pacific Swimming Inc.  
Concord, California

### *Opinion*

We have audited the accompanying financial statements of Pacific Swimming, Inc. (a nonprofit corporation), which comprise the statements of financial position as of August 31, 2023 and 2022, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Pacific Swimming, Inc. as of August 31, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States.

### *Basis for Opinion*

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Pacific Swimming, Inc. and to meet other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

### *Responsibilities of Management for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Pacific Swimming, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

### ***Auditors' Responsibilities for the Audit of the Financial Statements***

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but it not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgement and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Pacific Swimming, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Pacific Swimming, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

CROPPER ACCOUNTANCY CORPORATION

Walnut Creek, California

December 20, 2023

**PACIFIC SWIMMING**  
**(A Not-for-Profit Corporation)**  
Statements of Financial Position  
August 31, 2023 and 2022

	<u>2023</u>	<u>2022</u>
<b>ASSETS</b>		
Cash and cash equivalents	\$ 861,552	\$ 886,654
Accounts receivable	9,413	-
Merchandise inventory	19,152	19,966
Investments	3,545,943	3,100,581
Prepaid expenses	42,944	44,223
<b>TOTAL ASSETS</b>	<u><u>\$ 4,479,004</u></u>	<u><u>\$ 4,051,424</u></u>
<b>LIABILITIES AND NET ASSETS</b>		
<b>LIABILITIES:</b>		
Accounts payable and other accrued expenses	\$ 95,846	\$ 93,477
Accrued vacation	5,048	6,933
Line of credit payable	-	174,043
Deferred revenue	110	96
<b>Total liabilities</b>	101,004	274,549
<b>NET ASSETS:</b>		
Without donor restrictions	4,344,459	3,743,942
With donor restrictions	33,541	32,933
<b>Total net assets</b>	<u><u>4,378,000</u></u>	<u><u>3,776,875</u></u>
<b>TOTAL LIABILITIES AND NET ASSETS</b>	<u><u>\$ 4,479,004</u></u>	<u><u>\$ 4,051,424</u></u>

See independent auditors' report and notes to these financial statements

**PACIFIC SWIMMING**  
**(A Not-for-Profit Corporation)**  
Statements of Activities  
Years Ended August 31, 2023 and 2022

	2023			2022		
	Without Donor Restrictions	With Donor Restrictions	Total	Without Donor Restrictions	With Donor Restrictions	Total
PROGRAM REVENUES AND SUPPORT:						
Member dues, net	\$ 325,315	\$ -	\$ 325,315	\$ 335,652	\$ -	\$ 335,652
Meet revenue	658,279	-	658,279	609,740	-	609,740
Age group revenue	81,395	-	81,395	47,158	-	47,158
Camps and other programs	9,477	-	9,477	1,064	-	1,064
COVID related loan forgiveness and payroll tax credits	-	-	-	122,309	-	122,309
Contributions and sponsorships	104	9,273	9,377	5,500	-	5,500
Special events, net	(863)	829	(34)	-	-	-
Merchandise sales, net of cost of goods sold	687	-	687	(57)	-	(57)
Other revenues	17,038	-	17,038	8,778	-	8,778
Net assets released from donor restrictions	9,494	(9,494)	-	6,256	(6,256)	-
Total program revenues and support	1,100,926	608	1,101,534	1,136,400	(6,256)	1,130,144
EXPENSES BY FUNCTION:						
Program services	788,689	-	788,689	508,912	-	508,912
Supporting services:						
Management and general	160,755	-	160,755	159,676	-	159,676
Total expenses	949,444	-	949,444	668,588	-	668,588
Excess of program revenues and support over expenses	151,482	608	152,090	467,812	(6,256)	461,556
Investment income and net gains (losses):						
Interest and dividends	163,016	-	163,016	99,402	-	99,402
Net realized and unrealized gains (losses) on investments	226,132	-	226,132	(519,531)	-	(519,531)
Net investment rebates (fees)	59,887	-	59,887	(34,617)	-	(34,617)
Net investment income and gains (losses)	449,035	-	449,035	(454,746)	-	(454,746)
CHANGE IN NET ASSETS	600,517	608	601,125	13,066	(6,256)	6,810
NET ASSETS, BEGINNING OF YEAR	3,743,942	32,933	3,776,875	3,730,876	39,189	3,770,065
NET ASSETS, END OF YEAR	\$ 4,344,459	\$ 33,541	\$ 4,378,000	\$ 3,743,942	\$ 32,933	\$ 3,776,875

See independent auditors' report and notes to these financial statements

**PACIFIC SWIMMING**  
**(A Not-for-Profit Organization)**  
Statement of Functional Expenses  
Year Ended August 31, 2023

	Program Services							Management and	
	LSC and Zone Related	Awards and Events	Age Group Meets	National/Senior	Camps and Diversity	Officials and Other Program	Total Program	General	Total
Salaries and wages	\$ 29,252	\$ 11,663	\$ 58,317	\$ 23,327	\$ 6,998	\$ 11,663	\$ 141,220	\$ 92,048	\$ 233,268
Payroll taxes	2,313	922	4,611	1,844	553	922	11,165	7,278	18,443
Workers' compensation insurance	14	6	28	11	3	6	68	45	113
Paid time off expense	(236)	(94)	(471)	(189)	(57)	(94)	(1,141)	(744)	(1,885)
Payroll service fees	201	80	401	160	48	80	970	633	1,603
Travel and gear subsidies	8,183	-	196,448	192,425	-	13,635	410,691	670	411,361
Professional services	14,928	1,400	-	-	-	676	17,004	31,399	48,403
Grants and sponsorships	11,916	-	-	-	15,494	-	27,410	-	27,410
Interest and finance charges	-	-	-	-	-	-	-	4,427	4,427
Equipment and related	12,947	-	2,909	-	-	13,769	29,625	1,507	31,132
Rent	32,490	-	-	-	-	-	32,490	6,514	39,004
Information technology and telephone	-	-	-	-	-	-	-	8,587	8,587
Insurance	-	-	-	-	-	-	-	1,354	1,354
Printing and copying	31	-	-	-	-	-	31	-	31
Bank fees	-	-	-	-	-	-	-	893	893
Volunteers - background checks and per diems	-	-	-	-	-	-	-	-	-
Awards	4,090	32,642	-	-	-	-	36,732	-	36,732
Postage and delivery	-	-	-	-	-	-	-	349	349
Miscellaneous	-	-	-	-	-	-	-	1,784	1,784
Food and venue	18,222	3,063	-	-	-	-	21,285	213	21,498
Clinics	916	-	-	-	-	18,006	18,922	-	18,922
Development, training, and education	-	-	-	-	26,828	5,963	32,791	-	32,791
Meetings and conferences	4,257	-	-	-	-	-	4,257	-	4,257
Subscription and dues	-	-	-	-	-	-	-	1,066	1,066
Supplies	928	-	-	-	-	4,241	5,169	2,732	7,901
	<u>\$ 140,452</u>	<u>\$ 49,682</u>	<u>\$ 262,243</u>	<u>\$ 217,578</u>	<u>\$ 49,867</u>	<u>\$ 68,867</u>	<u>\$ 788,689</u>	<u>\$ 160,755</u>	<u>\$ 949,444</u>

See independent auditors' report and notes to these financial statements

**PACIFIC SWIMMING**  
**(A Not-for-Profit Organization)**  
Statement of Functional Expenses  
Year Ended August 31, 2022

	Program Services							Management and	
	LSC and Zone Related	Awards and Events	Age Group Meets	National/Senior	Camps and Diversity	Officials and Other Program	Total Program	General	Total
Salaries and wages	\$ 25,715	\$ 10,769	\$ 53,843	\$ 21,537	\$ 6,461	\$ 10,769	\$ 129,094	\$ 86,278	\$ 215,372
Payroll taxes	2,022	847	4,233	1,693	508	847	10,150	6,783	16,933
Workers' compensation insurance	18	8	38	15	5	8	92	61	153
Paid time off expense	65	27	135	54	16	27	324	217	541
Payroll service fees	198	83	414	166	50	83	994	664	1,658
Travel and gear subsidies	-	-	131,687	100,850	-	4,951	237,488	-	237,488
Professional services	12,142	-	-	-	-	-	12,142	28,861	41,003
Grants and sponsorships	9,000	-	1,345	-	6,017	-	16,362	-	16,362
Interest and finance charges	-	-	-	-	-	-	-	15,471	15,471
Equipment and related	9,931	-	4,459	-	-	7,125	21,515	2,240	23,755
Rent	29,498	-	-	-	-	-	29,498	6,851	36,349
Information technology and telephone	-	-	-	-	-	-	-	5,383	5,383
Insurance	-	-	-	-	-	-	-	1,125	1,125
Printing and copying	627	-	-	-	-	-	627	-	627
Bank fees	-	-	-	-	-	-	-	1,008	1,008
Awards	3,381	22,587	-	-	-	-	25,968	-	25,968
Postage and delivery	-	-	-	-	-	-	-	658	658
Miscellaneous	-	-	-	-	-	-	-	347	347
Food and venue	12,004	159	-	-	-	-	12,163	-	12,163
Clinics	-	-	-	-	-	743	743	-	743
Development, training, and education	-	-	-	3,904	4,965	-	8,869	-	8,869
Supplies	1,012	-	-	-	-	1,871	2,883	3,729	6,612
	<u>\$ 105,613</u>	<u>\$ 34,480</u>	<u>\$ 196,154</u>	<u>\$ 128,219</u>	<u>\$ 18,022</u>	<u>\$ 26,424</u>	<u>\$ 508,912</u>	<u>\$ 159,676</u>	<u>\$ 668,588</u>

See independent auditors' report and notes to these financial statements



**PACIFIC SWIMMING**  
**(A Not-for-Profit Corporation)**  
Statements of Cash Flows  
Years Ended August 31, 2023 and 2022

	<u>2023</u>	<u>2022</u>
<b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>		
Change in net assets	\$ 601,125	\$ 6,810
Adjustments to reconcile change in net assets to net cash provided by operating activities:		
Realized and unrealized losses (gains) on investments	(226,132)	519,531
Change in operating accounts:		
Receivables	(9,413)	722
Prepaid expenses and deposits	1,280	(30,306)
Deferred revenue	14	(43,836)
Inventory	814	(11,303)
Accounts payable and accrued expenses	484	58,433
Net cash provided by operating activities	368,172	500,051
<b>CASH FLOWS FROM INVESTING ACTIVITIES -</b>		
Purchases of investment securities, net of investment fees	(1,321,132)	(1,528,595)
Proceeds from sales and maturities of investment securities	1,101,903	1,556,899
Net cash provided by (used in) investing activities	(219,229)	28,304
<b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>		
Repayments on line of credit	(174,043)	(315,672)
Proceeds from line of credit	-	15,471
Net cash used in financing activities	(174,043)	(300,201)
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	(25,100)	228,154
<b>CASH AND CASH EQUIVALENTS, BEGINNING OF YEAR</b>	886,654	658,500
<b>CASH AND CASH EQUIVALENTS, END OF YEAR</b>	<u>\$ 861,554</u>	<u>\$ 886,654</u>
<b>SUPPLEMENTAL CASH FLOW INFORMATION:</b>		
Cash paid for:		
Interest	<u>\$ 4,427</u>	<u>\$ 15,471</u>
Income taxes	<u>\$ -</u>	<u>\$ -</u>

See independent auditors' report and notes to these financial statements

**PACIFIC SWIMMING, INC.**  
**(A Not-for-Profit Organization)**  
Notes to the Financial Statements  
Years Ended August 31, 2023 and 2022

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## **1. THE ORGANIZATION**

Pacific Swimming, Inc. (the organization) was incorporated in California in 1980 as a 501(c)(3) public benefit corporation and organized to provide a coordinated program of instruction and advancement of competitive swimming in the Northern California area designated as the Local Swim Committee (LSC) of United States Swimming, Inc. and the U.S. Olympic Committee. In addition, the organization will sponsor certain local competitions and fundraising to provide travel funds for swimmers to regional and national competitions. The organization further provides the necessary administration to adequately represent local competitors' interests in the national and world organizations.

Pacific Swimming is primarily funded by membership dues, contributions, and meet revenue and includes approximately 107 swim clubs and more than 15,900 swimmers. Pacific Swimming is organized into five geographical zones covering Northern California and parts of Nevada. The annual meet schedule includes more than 150 meets, from interclub dual meets to major regional, national, and international competitions.

## **2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

### *Basis of Presentation*

The financial statements of Pacific Swimming, Inc. have been prepared in accordance with U.S. generally accepted accounting principles (GAAP), which require the organization to report information regarding its financial position and activities according to the following net asset categories:

**Net assets without donor restrictions:** Net assets that are not subject to donor-imposed restrictions and may be expended for any purpose in performing the primary objectives of the organization. These net assets may be used at the discretion of the organization's management and board of directors.

**Net assets with donor restrictions:** Net assets subject to stipulations imposed by donors and grantors. Some donor restrictions are temporary in nature; those restrictions will be met by actions of the organization or by the passage of time. Other donor restrictions are perpetual in nature, whereby the donor has stipulated the funds be maintained in perpetuity.

Donor restrictions are reported as increases in net assets with donor restrictions. When a restriction expires, net assets are reclassified from net assets with donor restrictions to net assets without donor restrictions in the statements of activities.

**PACIFIC SWIMMING, INC.**  
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Years Ended August 31, 2023 and 2022

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*Cash and Cash Equivalents*

The organization's cash consists of cash on deposit with banks. Cash equivalents represent money market funds or short-term investments with original maturities of three months or less from the date of purchase.

*Investments and Fair Value Measurements*

Investments in marketable securities are stated at fair value, using quoted market prices. Investment transactions are recorded on trade date. Realized gains and losses on sales of investments are determined on the specific identification basis.

Fair value is defined as the price that would be received to sell an asset in the principal or most advantageous market for the asset in an orderly transaction between market participants on the measurement date. Fair value should be based on the assumptions market participants would use when pricing an asset. GAAP establishes a fair value hierarchy that prioritizes investments based on those assumptions. The fair value hierarchy gives the highest priority to quoted prices in active markets (observable inputs) and the lowest priority in three levels, based on the markets in which the assets and liabilities are traded and the reliability of the assumptions used to determine fair value.

**Level 1:** Unadjusted quoted market prices for identified assets and liabilities in active markets as of the measurement date.

**Level 2:** Other observable inputs, either directly or indirectly, including:

- Quoted prices for similar assets/liabilities in active markets
- Quoted prices for identical or similar assets in non-active markets
- Inputs other than quoted markets that are observable for the asset/liability; and,
- Inputs that are derived principally from or corroborated by other observable market data.

**Level 3** Certain inputs are unobservable (supported by little or no market activity) and significant to the fair value measurement. Unobservable inputs reflect the organization's best estimate of what hypothetical market participants would use to determine a transaction price for the asset or liability at the reporting date.

*Concentrations of Credit Risk*

Financial instruments, which potentially subject the organization to concentrations of credit risk, consist principally of cash, money market funds, and investments. As of August 31, 2023, Pacific Swimming's cash and equivalents were held by two high quality financial institutions and exceeded the \$250,000 FDIC insured limit by approximately \$587,400.

As of August 31, 2023, the organization's investment securities were held by a SIPC-member brokerage firm. SIPC protection protects against the loss of cash and investments held in a customer account in the event of the member's insolvency and liquidation. SIPC coverage is

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Notes to Financial Statements  
Years Ended August 31, 2023 and 2022

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limited to \$500,000 per customer, including up to \$250,000 for cash. Such protections do not protect against the decline in value of securities.

*Accounts Receivable*

Accounts receivable is stated at estimated net realizable value.

*Inventory*

The organization's inventory consists of swim apparel and is valued at lower of cost or market on a first-in, first-out basis. Management believes all merchandise to be saleable and no allowance has been provided.

*Equipment*

Equipment is stated at cost at the date of purchase, or, for donated assets, at fair value as of the date of donation, less accumulated depreciation. Pacific Swimming capitalizes equipment additions greater than \$4,000. Depreciation is calculated using the straight-line method over the estimated useful lives of the assets (five years). As of August 31, 2023 and 2022, equipment of \$6,124 was fully depreciated but still in service.

Costs for major fixed asset renewals and betterments that extend the useful life of existing fixed asset are capitalized. Normal repairs and maintenance are expensed as incurred.

*Compensated absences*

Vested accumulated vacation is recorded as an expense and liability as benefits accrue to employees. As of August 31, 2023 and 2022, \$5,048 and \$6,933, respectively, has been accrued related to compensated absences in the accompanying statement of financial position.

*Grants Payable*

Grant expense and related associated grant payable is recognized when the board of directors approves the award.

*Revenue Recognition*

Membership dues and fee for services revenues are recognized in accordance with generally accepted accounting principles following a five-step process: (1) Identification of contracts with customers, (2) Identification of performance obligations in the contract, (3) Determination of contract price, (4) Allocation of contract price to performance obligations, and (5) Recognition of revenue when Pacific Swimming satisfies each performance obligation. In terms of membership dues, the membership year coincides with the organization's fiscal year and no performance obligations exist beyond the membership year. Membership dues paid in advance of the following membership year are recognized as deferred revenue.

USA Swimming collects and remits a portion of membership dues paid on behalf of Pacific Swimming, net of related processing fees.

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Contributions received are recorded as net assets without donor restrictions or net assets with donor restrictions, depending on the existence and/or nature of any donor-imposed restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Contributions of in-kind goods are recognized at estimated fair value when received based on information provided by third party providers. No donated goods were received during the years ended August 31, 2023 and 2022.

In-kind services are estimated at fair value and recognized as contributions per GAAP if the services (1) create or enhance nonfinancial assets, or (b) require specialized skills, are provided by individuals possessing those skills, and would typically need to be purchased if not donated. There were no contributed services meeting the above revenue recognition criteria during the years ended August 31, 2023 and 2022.

Many volunteers have made significant contributions of their time in furtherance of the organization's mission. These services were not reflected in the accompanying statements of activities because they do not meet the necessary criteria described above for recognition under GAAP.

*Functional Expenses*

The costs of providing program and other activities have been summarized on a functional basis in the statement of activities. Accordingly, expenses that support more than one function have been allocated among program services, management and general, and fundraising functions based on time and effort reporting and management judgments.

*Use of Estimates*

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions. These estimates and assumptions affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

*Income Taxes*

Pacific Swimming is exempt from income tax under IRC section 501(c)(3), though it is subject to tax on income unrelated to its exempt purpose, unless that income is otherwise excluded by the Code. The organization has processes presently in place to ensure the maintenance of its tax-exempt status; to identify and report unrelated income; to determine its filing and tax obligations in jurisdictions for which it has nexus; and to identify and evaluate other matters that may be considered tax positions. Tax years including the year ended August 31, 2022 and earlier are subject to examinations by tax authorities. The organization has determined that there are no material uncertain tax positions that require recognition or disclosure in the financial statements.

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*Reclassifications*

Certain reclassifications have been made to the 2022 balances in order to conform to 2023 financial statement presentation.

*Subsequent Events*

Management has evaluated subsequent events through December 20, 2023, the date on which the financial statements were available to be issued, and determined that no additional adjustments to or disclosures in the financial statements are deemed necessary.

**3. LINE OF CREDIT PAYABLE**

During the year ended August 31, 2023, Pacific Swimming paid off their priority line of credit with a bank. The maximum amount of credit that may be extended on the line of credit is based on loanable values of Pacific Swimming's investment securities maintained at the bank. The line carries an interest rate based on the WSJ Prime Rate.

**4. AVAILABILITY AND LIQUIDITY**

The following represents Pacific Swimming's financial assets at August 31, 2023 and 2022:

	<u>2023</u>	<u>2022</u>
Financial assets at year-end:		
Cash and cash equivalents	\$ 861,552	\$ 886,954
Investments	3,545,943	3,100,581
Accounts receivable	9,413	-
Merchandise inventory	<u>19,152</u>	<u>19,966</u>
Total financial assets	4,436,060	4,007,501
Less amounts not available to be used within one year:		
Donor restricted net assets	(33,541)	(32,933)
Loanable value of collateral account pledged on line of credit	<u>-</u>	<u>(2,000,000)</u>
Financial assets available to meet general expenditures over the next twelve months	<u>\$ 4,402,519</u>	<u>\$ 2,007,501</u>

The organization strives to maintain liquid financial assets sufficient to cover 90 days of general expenditures, including program expenses, management and general expenses, and any fundraising expenses (as applicable).

The organization manages its cash available to meet general expenditures following three guiding principles:

- Operating within a prudent range of financial soundness and stability

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- Maintaining adequate liquid assets
- Maintaining sufficient reserves to provide reasonable assurance that mission fulfillment will continue to be met, ensuring the sustainability of the organization

The above table reflects the organization's financial assets as of August 31, 2023 and 2022, reduced by contractual restrictions.

## 5. INVESTMENTS

The following table reflects fair value measurements of investment assets at August 31, 2023, as categorized by level of the fair value hierarchy according to the lowest level of inputs significant to each measurement:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>2023 Total</u>
Cash and sweep balances	\$ 9,172	\$ -	\$ -	\$ 9,172
Common stocks and ETFs	2,226,506	-	-	2,226,506
Mutual funds	1,047,871	-	-	1,047,871
Fixed income securities	158,094	-	-	158,094
Preferred stocks	<u>104,300</u>	<u>-</u>	<u>-</u>	<u>104,300</u>
Total investments	<u>\$ 3,545,943</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,545,943</u>

The following table reflects fair value measurements of investment assets at August 31, 2022, as categorized by level of the fair value hierarchy according to the lowest level of inputs significant to each measurement:

	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>	<u>2022 Total</u>
Cash and sweep balances	\$ 231,283	\$ -	\$ -	\$ 231,283
Common stocks and ETFs	2,053,318	-	-	2,053,318
Mutual funds	705,514	-	-	705,514
Preferred stocks	<u>110,466</u>	<u>-</u>	<u>-</u>	<u>110,466</u>
Total investments	<u>\$ 3,110,581</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 3,110,581</u>

Pacific Swimming has adopted investment and spending policies for investments that attempt to provide a predictable stream of funding to programs while working to maintain the purchasing power of the portfolio.

Under this policy, the portfolio assets are invested in a manner that is intended to produce results that exceed the price and yield results of various market benchmarks appropriate to the investment classes utilized, while assuming a moderate level of risk. The organization expects its investment portfolio, over time, to provide an average rate of return of approximately 7% annually. Actual returns in any given year may vary from the amount.

**PACIFIC SWIMMING, INC.**  
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Strategies Employed for Achieving Objectives

To satisfy its long-term rate of return objectives, the organization relies on a total return strategy in which investment returns are achieved through both capital appreciation (realized and unrealized) and current yield (interest and dividends). The organization targets a diversified asset allocation that places a greater emphasis on equity-based investments to achieve its long-term objectives within prudent risk constraints.

Spending Policy

Pacific Swimming has a policy of appropriating for distribution each year 4% of its net assets without donor restrictions at the end of the preceding year. In establishing this policy, the organization considered the long-term expected return on its investments. Accordingly, over the long-term, the organization expects the current spending policy to allow its investment portfolio to grow at an average of 3% annually. This is consistent with the organization's objective to maintain the purchasing power of the portfolio, as well as to provide real growth through investment return.

**6. NET ASSETS WITH DONOR RESTRICTIONS**

Pacific Swimming's net assets with donor restrictions as of August 31, 2023 and 2022 were as follows:

<u>Restriction</u>	<u>2023</u>	<u>2022</u>
Diversity, Equity, and Inclusion program	\$ 15,109	\$ 15,343
Nordberg scholarship fund	7,273	-
MEFAP	10,960	17,590
Total	<u>\$ 33,541</u>	<u>\$ 32,933</u>

Pacific Swimming's net assets released from donor restrictions during the years ended August 31, 2023 and 2022 are as follows:

<u>Restriction</u>	<u>2023</u>	<u>2022</u>
Diversity, Equity, and Inclusion program	\$ 863	\$ -
Nordberg scholarship fund	2,000	-
MEFAP	6,631	6,256
Total	<u>\$ 9,494</u>	<u>\$ 6,256</u>