

Pacific Swimming 2015-16 Budget

				2013 Actual	Jan-Aug 14 Actuals	2014-15 Actuals	2015-16 Budget	YTD Actuals	2016-17 Budget	2015-16 Explanations
	Income							3/18/2016		
	11000 · Membership									
	11005 · Athlete			1,247,060	439,065	1,391,970	1,346,500	1,139,593	1,355,420	17130 AA, 2294 SA, 340 O
	11010 · Non-Athlete			87,894	29,400	92,188	98,600	95,761	105,740	1555 NA
	11015 · Club			33,145	7,225	30,325	28,000	29,562	32,075	126 Club, 8 SC, 6 L
	11030 · Overpayments				420	-	-	42	-	
	Total 11000 · Membership			1,368,099	476,110	1,514,483	1,473,100	1,264,958	1,493,235	
	51000 · USA SWIM FEES									
	51015 · Annual Athlete			(838,534)	(299,880)	(895,422)	(916,000)	(789,503)	(960,980)	
	51020 · Seasonal			(92,182)	(48,090)	(82,815)	(69,000)	(38,730)	(68,820)	
	51030 · Non-Athlete			(74,319)	(25,450)	(80,875)	(78,300)	(72,954)	(87,080)	
	51040 · Club / Organization			(10,120)	(2,570)	(9,180)	(8,080)	(8,630)	(9,560)	
	51045 · Volunteer(s) of the Year				-	(1,000)	(1,000)	(1,000)	(1,000)	
	Total 51000 · USA SWIM FEES			(1,018,502)	(375,990)	(1,069,292)	(1,072,380)	(910,817)	(1,127,440)	
	Total Membership - USA Swim Dues			349,598	100,120	445,695	400,720	354,141	365,795	
	11500 · Meet Fees LSC									
	11505 · Entry Fees			386,527	263,497	577,890	600,000	282,940	600,000	Estimate **
	11510 · Sanctions			10,665	7,685	10,856	8,000	5,490	8,000	
	11515 · Late Payment Penalty			3,838	1,058	2,854	600	899	450	
	Total 11500 · Meet Fees LSC			401,030	272,240	591,600	608,600	289,328	608,450	
	12500 · Age Group Program - Co-Pay									
	12505 · Western Zone			17,280	36,875	69,000	39,000	-	36,000	Roseville 72 athletes@\$500
	12510 · Pacific Coast			2,970	12,320	6,960	10,080	10,080	3,680	Pacifica 32 athletes@ \$115
	12515 · Zone All-Star Meet			23,750	21,600	17,450	19,110	18,005	19,110	Zone 3 - 294 athletes @\$65
	12520 · NACC			23,660	39,000	28,800	41,600	-	-	Not Attending
	Total 12500 · Age Group Program - Co-Pa			67,660	109,795	122,210	109,790	28,085	58,790	
	13000 · Camp Program - Co-Pay									
	13005 · SR Olympic Training Center			-	6,075	7,200		-	7,200	\$300 co-pay
	13010 · 11/12 JO Camp			3,050	2,295	3,120	2,880	2,940	2,880	Feb/Mar \$60 co-pay
	13015 · Adam Szmidt 10 & Under			750	540	450	720		720	Apr/May \$15 co-pay
	13030 · 13-18 Junior Leadership Camp			2,940	-	2,580	3,000	-	3,000	Sept \$60 co-pay
	13035 · Diversity Camp			750	-	945	600	730	600	Nov/Dec \$15 co-pay
	Total 13000 · Camp Program - Co-Pay			7,490	8,910	14,295	7,200	3,670	14,400	
	14000 · Marketing Income									
	14035 · Website Ads			300	200	350	500	350	500	10 Ads @ \$50/month
	Total 14000 · Marketing Income			300	200	350	500	350	500	
	16000 · Other Income									
	16005 · Meet Reg Surcharge			6,077	3,960	4,409	6,000	3,645	6,000	
	16006 · Meet Reg Rebate			(5,025)	(3,300)	(3,249)	(5,200)	(2,230)	(5,200)	

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			16010 · Awards Banquet	1,630	-	3,245	3,250	3,110	3,250	ticket \$25
			16040 · Fines	200	150	1,975	600	150	600	No-Show Fines
			16050 · Contributions	74	75	123	-	695	-	
			16060 · Returned Check Fee	100	75	75	200	175	200	
			Total 16000 · Other Income	3,056	960	6,578	4,850	5,545	4,850	
			17000 · Interest Income	278	236	292	250	158	240	LSC Savings Account
			18000 · Point Redemption from CC	2,500	2,000	4,000	3,000	1,000	3,000	
			Total Income	831,911	494,461	1,185,020	1,134,910	682,277	1,056,025	
			Gross Profit	831,911	494,461	1,185,020	1,134,910	682,277	1,056,025	
			Expense							
			52000 · NATIONAL/SENIOR PROGRAM							
			52010 · Meet Support	18,791	5,500	-	10,000	-	10,000	
			52015 · Pro Swim Series, Other	9,300	12,900	12,000	10,000	3,000	10,500	
			52020 · Sr. National Champs	18,550	11,025	29,400	31,750	5,760	29,750	
			52035 · Jr. - Champ Meets	90,437	30,400	79,500	80,000	55,280	72,000	
			52040 · Open Water Programs	-	475	1,320	1,800	-	1,800	
			52060 · Club-Coach Travel	14,650	5,100	12,700	15,000	5,820	30,000	Coming - New program
			52070 · Club Development/Education	8,367	4,059	5,484	15,000	13,350	25,000	
			52080 · USAS/PC Coach Mentor Program	-	-	-	1,000	-	4,000	
			52095 · Sectionals		17,500	18,800	22,000	15,400	25,000	
			52100 · Futures			40,800	-		45,000	
			Total 52000 · NATIONAL/SENIOR PROGRAM	185,295	100,243	221,197	186,550	98,610	253,050	
			54000 · AGE GROUP PROGRAMS							
			54010 · Pac Coast All Star Meet	9,069	23,766	12,664	20,225	20,129	7,590	Pacifica, CA
			54015 · Western Zone Meet	43,524	69,719	137,207	83,900	-	72,220	Roseville, CA
			54020 · NACC Meet	69,834	100,600	53,651	83,035	-	-	Not Attending
			54030 · JO/FW Signing Bonus	8,000	8,000	5,000	14,000	-	20,000	\$4000 2-FW; \$2000 6-JO
			54150 · ZAM-Host Zone	4,200	3,174	5,000	5,000	-	5,000	Host - Zone 3
			54175 · ZAM Expenses		43,787	31,179	40,556	38,280	40,205	
			54300 · Medals	-	-	5,779	5,000	(1,539)	5,000	A Medals Move?
			Total 54000 · AGE GROUP PROGRAMS	134,628	249,046	250,481	251,716	56,870	150,015	
			54500 · CAMP PROGRAM							
			54510 · SR Olympic Training Center	-	15,307	21,756		-	20,000	No Camps Chair
			54515 · 11/12 JO Camp	8,948	6,278	7,339	8,500	7,524	8,500	
			54520 · Adam Szmidt 10 & Under	2,601	4,082	778	4,000		4,000	
			54535 · 13-18 Jr. Leadership Camp	9,047	-	8,592	12,000	-	12,000	
			54550 · Diversity Camp	1,914	-	3,151	4,000	187	1,000	
			Total 54500 · CAMP PROGRAM	22,511	25,667	41,617	28,500	7,712	45,500	
			54600- DISABILITY							

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			54610 - Travel	500	2,000	-	2,000	-	2,000	
			54620- Grants/Programs	-	4,000	-				2014 grant still in use
			Total 54600 DISABILITY	500	6,000	-	2,000	-	2,000	
			55000 · DIVERSITY							
			55100 · Diversity Program Grants	35,942	16,500	32,680	28,000	7,400	25,000	
			55150 - MEFAP				17,000	1,627	10,000	
			55200 · Awareness Fund	-	-	967	1,000		3,000	
			55300 · Fred Siegrist Scholarship	-	-	-	500	170	500	
			55400 · Diversity Camp Donation	-	1,562	-				even years
			Total 55000 · DIVERSITY	35,942	18,062	33,647	46,500	9,197	38,500	
			55500 · EVENTS							
			55505 · FW/JO/Speedo		(1,918)	22,498	5,000	(13,487)	5,000	Awards, CC Fees
			55510 - Host PAC All Star Meet	14,731	-	-	-	-	10,000	
			55515 · Banquet - Venue & Food	7,198	-	12,446	14,000	11,822	12,500	
			55520 · Awards	2,155	-	1,588	2,000	2,956	5,500	added towels \$25
			Total 55500 · EVENTS	24,085	(1,918)	36,531	21,000	1,291	33,000	
			56000 · CHAIRMAN							
			56020 · Volunteer Recognition	3,347	-	-	250	-	250	
			56030 · Contingency	1,087	1,196	694	2,000	221	2,000	
			56075 · Travel Expenses	823	190	532	1,000	345	1,000	
			56200 - Legal Counsel	3,000	3,000	3,000	5,000	3,000	5,000	
			Total 56000 · CHAIRMAN	8,257	4,385	4,227	8,250	3,566	8,250	
			57000 · TREASURER							
			57200 · Fees-Filing	160	150	95	150	230	150	
			57300 · Fees-Accounting & Audit	35,519	28,352	53,031	31,000	24,600	28,000	
			57500 · Bank Service Charges	1,841	436	540	400	159	400	
			57700 · Insurance	663	594	1,038	1,100	220	1,100	Equipment
			Total 57000 · TREASURER	38,182	29,532	54,705	32,650	25,209	29,650	
			58000 · OFFICIALS							
			58300 · Supplies/Copying	2,300	3,087	1,326	3,000	621	2,500	
			58400 · Rule Books	2,344	3,604	2,838	3,000	2,980	3,500	
			58500 · Equipment	1,007	951	1,060	1,300	-	1,300	
			58600 · Clinics	25,217	-	19,593	22,000	21,936	24,000	
			58700 · Motivational(Recruit/Retain)	2,352	7,449	8,002	7,500	7,025	9,000	
			58800 · National Evaluators	2,783	5,264	3,276	8,100	1,151	7,000	
			58900 · Officials to National Meets	2,598	1,750	1,050	3,700	2,466	6,850	
			58950 · Lodging for Officials	4,599	3,937	4,159	8,850	723	10,250	
			Total 58000 · OFFICIALS	43,200	26,042	41,304	57,450	36,902	64,400	
			59000 · VOLUNTEERS							

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			59100 - Officials Background Check	-	169	113	150	73	150	
			59200 - Background Reimbursement	1,940	106	1,982	1,500	427	1,000	
			59300 - Coach / Manager Stipend	4,150	6,650	5,400	4,900	700	4,300	PAC-100 WZ-200 OTC-200
			59400 - Seminars / Clinics	2,009	1,372	2,787	3,500	744	5,000	
			59500 - Meetings	-						
			59505 - Board of Directors	1,139	1,483	1,397	2,200	1,065	2,000	
			59510 - House of Delegates	12,472	2,141	3,074	5,500	1,130	6,000	
			59515 - Zone 4 HOD/BOD Attenda	1,699	1,117	1,511	1,750	798	1,750	
			60200 - USAS Convention				-			
			60205 - Delegates	12,215	-	15,747	23,000	17,186	17,625	Atlanta, GA (15 Delegates)
			60215 - Athletes	1,164	-	2,043	3,350	2,641	2,540	2 athletes
			Total 59000 - VOLUNTEERS	36,787	13,038	34,053	45,850	24,764	40,365	
			62000 - MARKETING							
			62100 - WEB SITE/INTERNET	1,647	610	4,566	840	3,287	1,440	
			62200 - Website Maintenace	-	75	-	1,500	95	2,500	
			Total 62000 - MARKETING	1,647	685	4,566	2,340	3,382	3,940	
			63000 - OFFICE EXPENSES							
			63100 - Telephone & Internet	6,439	4,146	6,449	6,400	2725.24	6,400	
			63150 - Conference Call Services	1,770	1,250	1,720	2,000	1361.71	2,000	
			63300 - Postage	5,496	2,284	5,174	6,250	1380.16	6,250	
			63400 - Supplies/Copying	4,925	2,372	2,488	3,500	1905.72	3,500	
			63500 - Mileage	-	-	46	125		125	
			63450 Donations to other organizations	1,991	-	1,344	200		200	
			63600 - Repair & Maintenance	148	598	409	210		400	
			63625 - Equipment Purchases	921	196	969	1,400	1108.14	1,400	
			63650 - Computer Purchases	610	621	1,210	1,305	1302.48	2,000	
			63675 - Software Purchases	595	301	1,568	3,200	519.56	2,980	includes Rightnetworks hosting
			63700 - Storage Rental	4,171	2,243	4,030	4,360	3060.43	4,520	Records, Apparel, Dropbox
			63800 - Office Lease	-	-	-	11,100	4983.37	16,800	
			63850 - Other office/lease expenses	-	-	-	2,410		2,000	conference rooms, parking
			Total 63000 - OFFICE EXPENSES	36,470	14,010	28,205	42,460	18,347	48,575	
			Total 70000 - STAFF EXPENSES	119,988	77,119	138,685	240,860	130,338	255,700	
			70200 - CONTRACTORS							
			70205 - Registration Contractor	4,800	4,200	7,200	7,200	4,200	7,200	\$600/month
			70220 - Email Administrator			573	525	-	-	
			Total 70200 - CONTRACTORS	4,800	4,200	7,773	7,725	4,200	7,200	
			Total Expense	692,292	566,112	896,991	973,851	420,388	980,145	
			88100 - Board Designated Fund			112,206	96,500	77,200	56,175	
			Net ordinary Income	139,619	(71,651)	288,029	64,559	184,690	19,705	
			Other Income							

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				Investment Portfolio							
				Dividend and Interest	69,259		71,669	74,678		76,000	December 31 Amount
				Wells Fargo Investment Fee	(20,305)	(16,578)	(24,127)	(28,000)	(12,335)	(26,000)	
				Foreign Tax	-	(1,318)	(961)	(2,000)	(318)	(1,000)	
				Olympic Trials, Grants Special Improvements							
				88000 - Annual Grant Awards	52,500	25,000	-	40,000	20,182	40,000	
				89000 - Olympic Trials	-	-	-	73,200	-	19,500	World Trials
				89100 - Website Upgrade	26,790	13,294	5,781	-	-	-	
				89115 - Special Projects - Time Verification				20,000		20,000	
				89200 - Special Projects - OME Discovery		-	-	25,000	-	25,000	
				Total Other Expense	79,290	38,294	5,781	158,200	20,182	104,500	