

Pacific Swimming 2015-16 Budget

				2014-15 Actuals	YTD	2015-16 Budget	2015-16 Explanations
Income							
11000 · Membership							
11005 · Athlete				1,388,970	1,076,308	1,346,500	
11010 · Non-Athlete				92,188	88,961	98,600	
11015 · Club				30,325	27,987	28,000	
11030 · Overpayments				-	224	-	
Total 11000 · Membership				1,511,483	1,193,480	1,473,100	
51000 · USA SWIM FEES							
51015 · Annual Athlete				(895,422)	(756,334)	(916,000)	
51020 · Seasonal				(82,815)	(38,730)	(69,000)	
51030 · Non-Athlete				(80,875)	(68,472)	(78,300)	
51040 · Club / Organization				(9,180)	(8,280)	(8,080)	
51045 · Volunteer(s) of the Year				(1,000)	(1,000)	(1,000)	
Total 51000 · USA SWIM FEES				(1,069,292)	(872,816)	(1,072,380)	
Total Membership - USA Swim Dues				442,191	320,664	400,720	
11500 · Meet Fees LSC							
11505 · Entry Fees				577,890	208,226	600,000	
11510 · Sanctions				10,856	4,180	8,000	
11515 · Late Payment Penalty				2,854	684	600	
Total 11500 · Meet Fees LSC				591,599	213,090	608,600	
12500 · Age Group Program - Co-Pay							
12505 · Western Zone				69,000	-	39,000	Utah - 60 athletes@\$650 **
12510 · Pacific Coast				6,960	10,080	10,080	Oregon - 32 athletes@ \$315 *
12515 · Zone All-Star Meet				17,450	-	19,110	Zone 2 - 294 athletes @ \$65 **
12520 · NACC				28,800	-	41,600	Texas - 64 athletes@\$625 **
Total 12500 · Age Group Program - Co-Pay				122,210	10,080	109,790	Was \$109,990
13000 · Camp Program - Co-Pay							
13005 · SR Olympic Training Center				7,200	-	-	Cancelled
13010 · 11/12 JO Camp				3,120	2,940	2,880	49 athletes @ \$60 co-pay
13015 · Adam Szmidt 10 & Under				450	-	720	Apr/May \$15 co-pay
13030 · 13-18 Junior Leadership Camp				2,580	-	3,000	Sept \$60 co-pay
13035 · Diversity Camp				945	730	600	Nov \$15 co-pay
Total 13000 · Camp Program - Co-Pay				14,295	3,670	7,200	Was \$14,250
14000 · Marketing Income							
14035 · Website Ads				350	350	500	Ads are \$50/month
Total 14000 · Marketing Income				350	350	500	
16000 · Other Income							
16005 · Meet Reg Surcharge				4,409	2,735	6,000	
16006 · Meet Reg Rebate				(3,249)	(1,390)	(5,200)	
16010 · Awards Banquet				3,245	3,110	3,250	ticket price \$25
16040 · Fines				1,975	50	600	No-Show Fines
16050 · Contributions				123	695	-	
16060 · Returned Check Fee				75	175	200	
Total 16000 · Other Income				6,578	5,375	4,850	
17000 · Interest Income				292	137	250	LSC Savings Account
18000 · Point Redemption from CC				4,000	1,000	3,000	
Total Income				2,250,807	554,367	1,134,910	
Gross Profit				2,250,807	554,367	1,134,910	
Expense							
52000 · NATIONAL/SENIOR PROGRAM							
52010 · Meet Support				-	-	10,000	
52015 · Pro Swim Series type meets				12,000	3,000	10,000	
52020 · Sr. National Champs				29,400	5,760	31,750	
52035 · Jr. - Champ Meets				79,500	50,140	80,000	was \$69,000
52040 · Open Water Programs				1,320	-	1,800	

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		52060 · Club-Coach Travel		12,700	4,700	15,000	3 per year (Sept-Aug)
		52070 · Club Development/Education		5,484	13,350	15,000	
		52080 · USAS/PC Coach Mentor Program		-	-	1,000	
		52090 · Int'l All Star Meet		21,193	-	-	Not Participating
		52095 · Sectionals		18,800	14,400	22,000	was \$20,000
		52100 · Futures		40,800	-	-	was \$20,000
		Total 52000 · NATIONAL/SENIOR PROGRAM		180,397	91,350	186,550	was \$193,550
		54000 · AGE GROUP PROGRAMS					
		54010 · Pac Coast All Star Meet		12,664	20,022	20,225	Oregon
		54015 · Western Zone Meet		137,207	-	83,900	Utah
		54020 · NACC Meet		53,651	-	83,035	Texas
		54030 · JO/FW Signing Bonus		5,000	-	14,000	\$4000 FW; \$3000 JO per meet
		54100 · Zone All Star Meet					
		54150 · ZAM-Host Zone		5,000	-	5,000	Host - Zone 2
		54175 · ZAM Expenses		31,179	-	40,556	
		54300 · Medals		5,779	(1,426)	5,000	A Medals
		Total 54000 · AGE GROUP PROGRAMS		250,481	18,595	251,716	
		54500 · CAMP PROGRAM					
		54510 · SR Olympic Training Center		21,756	-	-	Cancelled
		54515 · 11/12 JO Camp		7,339	-	8,500	
		54520 · Adam Szmidt 10 & Under		778	-	4,000	
		54535 · 13-18 Jr. Leadership Camp		8,592	-	12,000	
		54550 · Diversity Camp		3,151	187	4,000	
		Total 54500 · CAMP PROGRAM		41,617	187	28,500	
		54600- DISABILITY					
		54610 · Travel		-	-	2,000	
		54620- Grants/Programs		-			2014 grant still in use
		Total 54600 DISABILITY		-	-	2,000	
		55000 · DIVERSITY					
		55100 · Diversity Program Grants		32,680	7,400	28,200	
		55150 · MEFAP Sponsorship			1,351	16,800	
		55200 · Awareness Fund		967	-	1,000	
		55300 · Fred Siegrist Scholarship		-	170	500	
		55400 · Diversity Camp Donation		-			None required this year
		Total 55000 · DIVERSITY		33,647	8,921	46,500	
		55500 · EVENTS					
		55510 · Pacific Hosted Meet		22,498		5,000	CC fees, awards
		55510 · Annual Awards Banquet					
		55515 · Banquet - Venue & Food		12,446	11,822	14,000	
		55520 · Awards		1,588	2,956	2,000	
		Total 55500 · EVENTS		36,531	14,778	21,000	
		56000 · CHAIRMAN					
		56020 · Volunteer Recognition		-	-	250	
		56030 · Contingency		694	221	2,000	
		56075 · Travel Expenses		532	345	1,000	
		56200 · Legal Counsel		3,000	3,000	5,000	
		Total 56000 · CHAIRMAN		4,227	3,566	8,250	
		57000 · TREASURER					
		57200 · Fees-Filing		95	70	150	
		57300 · Fees-Accounting & Audit		53,031	21,100	31,000	
		57500 · Bank Service Charges		540	159	400	
		57700 · Insurance		1,038	220	1,100	Equipment
		Total 57000 · TREASURER		54,705	21,549	32,650	

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				2014-15 Actuals	YTD	2015-16 Budget	2015-16 Explanations
			58000 · OFFICIALS				
			58300 · Supplies/Copying	1,326	621	3,000	
			58400 · Rule Books	2,838	-	3,000	
			58500 · Equipment	1,060	-	1,300	
			58600 · Clinics	19,593	21,936	22,000	
			58700 · Motivational(Recruit/Retain)	8,002	1,866	7,500	
			58800 · National Evaluators	3,276	1,151	8,100	
			58900 · Officials to National Meets	1,050	2,466	3,700	
			58950 · Lodging for Officials	4,159	723	8,850	
			Total 58000 · OFFICIALS	41,304	28,764	57,450	
			59000 · VOLUNTEERS				
			59100 - Officials Background Check	113	-	150	
			59200 · Background Reimbursement	1,982	220	1,500	
			59300 · Coach / Manager Stipend	5,400	700	4,900	PAC-100 WZ-150 NACC-200 eliminated OTC stipends
			59400 · Seminars / Clinics	2,787	744	3,500	
			59500 · Meetings				
			59505 · Board of Directors	1,397	639	2,200	
			59510 · House of Delegates	3,074	1,130	5,500	Was \$10,000
			59515 · Zone 4 HOD/BOD Attendance	1,511	528	1,750	
			Total 59500 · Volunteers	16,263	3,961	19,500	
			60200 · USAS Convention				
			60205 · Delegates	15,747	17,186	23,000	Kansas City, MO **
			60215 · Athletes	2,043	2,641	3,350	2 athletes
			Total 60200 · USAS Convention	17,790	19,828	26,350	
			Total 59000 · VOLUNTEERS	34,053	23,788	45,850	
			62000 · MARKETING				
			62100 · WEB SITE/INTERNET	4,566	840	2,340	
			Total 62000 · MARKETING	4,566	840	2,340	
			63000 · OFFICE EXPENSES				
			63100 · Telephone & Internet	6,449	2,294	6,400	was \$9,000
			63150 · Conference Call Services	1,720	696	2,000	was \$2,200
			63300 · Postage	5,174	1,297	6,250	
			63400 · Supplies/Copying	2,488	1,868	3,500	
			63500 · Mileage	2,797	-	125	was \$200
			63450 Donations to other organizations	1,344	-	200	
			63600 · Repair & Maintenance	46	-	210	was \$400
			63625 · Equipment Purchases	409	983	1,400	was \$1000
			63650 · Computer Purchases	969	1,302	1,305	was \$1000
			63675 · Software Purchases	1,568	413	3,200	was \$1000
			63700 · Storage Rental	4,030	2,800	4,360	was \$4,089
			63800 · Office Space	-	3,680	11,100	was \$15,000
			63850 · Other office/lease expenses	-	-	2,410	was \$5000
			Total 63000 · OFFICE EXPENSES	29,595	15,333	42,460	was \$28,639
			70000 · STAFF EXPENSES				
			Total 70000 · STAFF EXPENSES	150,000	110,081	240,860	was \$200,000
			70205 · Registration Contractor	7,200	4,200	7,200	\$600/month
			70220 · Email Administrator		-	-	\$525 deleted
			Total 70200 · CONTRACTORS	7,200	4,200	7,200	was \$7,725
			Total Expense	868,322	341,954	973,326	
			88100 - Board Designated Fund	112,538	74,182	96,500	2015-16
			Net ordinary Income	1,382,485	138,231	65,084	
			Other Income				
			Investment Portfolio				
			Dividend and Interest	-		76,000	
			Wells Fargo Investment Fee	(22,400)	(12,559)	(28,000)	

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				Foreign Tax	(1,980)	(299)	(2,000)	
				Olympic Trials, Grants Special Improvements				
				88000 - Annual Grant Awards	-	20,182	40,000	Equipment Grants
				89000 - Olympic Trials	-	-	73,200	2016 Olympic Trials
				89100 - Website Upgrade	-	-	-	No further upgrades
				89115 - Special Projects - Time Verification			20,000	
				89200 - Special Projects - OME Discovery	25,000	-	25,000	
				Total Other Expense	25,000	20,182	158,200	was 145,000