

Pacific Swimming 2015-16 Budget

| | | | | 2012 Actuals | 2013 Actual | Jan-Aug 14 Actuals | 2014-15 Budget | YTD Sep- MAR | 2015-16 Budget | 2015-16 Explanations |
|--|--------------|--|--|-----------------|----------------|-----------------------|-------------------|-----------------|-------------------|-----------------------------|
| | Income | | | | | | | | | |
| | | 11000 · Membership | | | | | | | | |
| | | 11005 · Athlete | | 1,262,981 | 1,247,060 | 439,065 | 1,388,970 | 1,187,045 | 1,346,500 | 17000 +400 O + 2300 S |
| | | 11010 · Non-Athlete | | 92,998 | 87,894 | 29,400 | 92,188 | 92,132 | 98,600 | 1450 Non - Athletes |
| | | 11015 · Club | | 31,125 | 33,145 | 7,225 | 30,325 | 27,071 | 28,000 | 120 club/org + 8 Seasonal |
| | | 11030 · Overpayments | | | | 420 | - | 1,708 | - | |
| | | Total 11000 · Membership | | 1,387,104 | 1,368,099 | 475,690 | 1,511,483 | 1,307,956 | 1,473,100 | |
| | | 11500 · Meet Fees LSC | | | | | | | | |
| | | 11505 · Entry Fees | | 363,718 | 386,527 | 263,497 | 574,000 | 341,037 | 600,000 | Estimate |
| | | 11510 · Sanctions | | 9,950 | 10,665 | 7,685 | 9,605 | 5,860 | 8,000 | Estimate |
| | | 11515 · Late Payment Penalty | | 3,682 | 3,838 | 1,058 | 600 | 890 | 600 | |
| | | Total 11500 · Meet Fees LSC | | 377,350 | 401,030 | 272,240 | 584,205 | 347,787 | 608,600 | |
| | | 12500 · Age Group Program - Co-Pay | | | | | | | | |
| | | 12505 · Western Zone | | 54,218 | 17,280 | 36,875 | 69,000 | - | 40,800 | Utah - 60 athletes@\$680 |
| | | 12510 · Pacific Coast | | 16,000 | 2,970 | 12,320 | 7,040 | 6,960 | 10,080 | Oregon - 32 athletes@ \$315 |
| | | 12515 · Zone All-Star Meet | | 14,350 | 23,750 | 21,600 | 19,760 | 17,860 | 19,110 | Zone 2 - 294 athletes @\$65 |
| | | 12520 · NACC | | 18,140 | 23,660 | 39,000 | 30,720 | - | 40,000 | Texas - 64 athletes@\$625 |
| | | Total 12500 · Age Group Program - Co-Pay | | 102,708 | 67,660 | 109,795 | 126,520 | 24,820 | 109,990 | |
| | | 13000 · Camp Program - Co-Pay | | | | | | | | |
| | | 13005 · SR Olympic Training Center | | 7,350 | - | 6,075 | 7,200 | 7,200 | 7,200 | \$300 co-pay |
| | | 13010 · 11/12 JO Camp | | 2,820 | 3,050 | 2,295 | 2,850 | 3,120 | 2,880 | Feb/Mar \$60 co-pay |
| | | 13015 · Adam Schmidt 10 & Under | | 735 | 750 | 540 | 600 | - | 720 | Apr/May \$15 co-pay |
| | | 13030 · 13-18 Junior Leadership Camp | | 3,540 | 2,940 | - | 3,000 | 2,580 | 3,000 | Sept \$60 co-pay |
| | | 13035 · Diversity Camp | | 330 | 750 | - | 600 | 945 | 600 | Nov/Dec \$15 co-pay |
| | | Total 13000 · Camp Program - Co-Pay | | 14,775 | 7,490 | 8,910 | 14,250 | 13,845 | 14,400 | |
| | | 14000 · Marketing Income | | | | | | | | |
| | | 14035 · Website Ads | | 525 | 300 | 200 | 450 | 250 | 500 | Ads are \$50/month |
| | | Total 14000 · Marketing Income | | 525 | 300 | 200 | 450 | 250 | 500 | |
| | | 16000 · Other Income | | | | | | | | |
| | | 16005 · Meet Reg Surcharge | | 3,150 | 6,077 | 3,960 | 5,500 | 3,228 | 6,000 | |
| | | 16006 · Meet Reg Rebate | | (3,065) | (5,025) | (3,300) | (4,700) | (2,379) | (5,200) | |
| | | 16010 · Awards Banquet | | 1,870 | 1,630 | - | 1,800 | 3,245 | 3,250 | ticket \$25 |
| | | 16040 · Fines | | 250 | 200 | 150 | 200 | 650 | 600 | No-Show & Returned Checks |
| | | 16050 · Contributions | | 65 | 74 | 75 | - | 123 | - | |
| | | 16060 · Returned Check Fee | | 650 | 100 | 75 | 200 | 75 | 200 | |
| | | Total 16000 · Other Income | | 2,920 | 3,056 | 960 | 3,000 | 4,942 | 4,850 | |
| | | 17000 · Interest Income | | 248 | 278 | 236 | 300 | 134 | 250 | LSC Savings ACCOUNT |
| | | 18000 · Point Redemption from CC | | 4,939 | 2,500 | 2,000 | 3,000 | 2,000 | 3,000 | |
| | Total Income | | | 1,890,569 | 1,850,413 | 870,031 | 2,243,208 | 1,701,734 | 2,214,690 | |
| | Gross Profit | | | 1,890,569 | 1,850,413 | 870,031 | 2,243,208 | 1,701,734 | 2,214,690 | |

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| | Expense | | | | | | | | | |
| | | 51000 · USA SWIM FEES | | | | | | | | |
| | | 51015 · Annual Athlete | | 849,398 | 838,534 | 299,880 | 898,635 | 804,363 | 920,000 | 17000 AA + 400 O |
| | | 51020 · Seasonal | | 95,960 | 92,182 | 48,090 | 90,900 | 40,365 | 69,000 | 2300 S |
| | | 51030 · Non-Athlete | | 73,012 | 74,319 | 25,450 | 75,712 | 72,710 | 78,300 | 1450 NA |
| | | 51040 · Club / Organization | | 10,890 | 10,120 | 2,570 | 9,450 | 8,390 | 8,720 | 120 Club/Org + 8 Seasonal |
| | | 51045 · Volunteer(s) of the Year | | 1,000 | 3,347 | - | 1,000 | 2,000 | 1,000 | moved from 56020 |
| | | Board Designated Membership Fund | | | | | | | | Moved to Investments |
| | | Total 51000 · USA SWIM FEES | | 1,030,513 | 1,018,502 | 375,990 | 1,075,697 | 927,828 | 1,077,020 | |
| | | 52000 · NATIONAL/SENIOR PROGRAM | | | | | | | | |
| | | 52005 · Trials | | - | 25,200 | - | | - | | See 89000-OT travel support |
| | | 52010 · Meet Support | | 26,000 | 18,791 | 5,500 | 10,000 | - | 10,000 | |
| | | 52015 · Grand Prix- Futures-Other | | 11,600 | 9,300 | 12,900 | 18,000 | 6,600 | 30,000 | Includes Futuers Meet |
| | | 52020 · Sr. National Champs | | 19,948 | 18,550 | 11,025 | 28,800 | 9,000 | 31,750 | |
| | | 52035 · Jr. - Champ Meets | | 48,521 | 90,437 | 30,400 | 94,500 | 42,000 | 69,000 | |
| | | 52040 · Open Water Programs | | 750 | - | 475 | 3,000 | - | 1,800 | |
| | | 52060 · Club-Coach Travel | | 13,814 | 14,650 | 5,100 | 12,000 | 5,650 | 15,000 | 3 per year (Sept-Aug) |
| | | 52070 · Club Development/Education | | 4,330 | 8,367 | 4,059 | 12,000 | 5,484 | 15,000 | |
| | | 52080 · USAS/PC Coach Mentor Program | | - | - | - | 1,000 | - | 1,000 | |
| | | 52090 · Int'l All Star Meet | | - | - | 13,284 | 30,000 | (600) | - | Not Participating |
| | | 52095 · Sectionals | | | | 17,500 | 30,000 | 3,400 | 20,000 | |
| | | Total 52000 · NATIONAL/SENIOR PROGRAM | | 124,962 | 185,295 | 100,243 | 239,300 | 71,534 | 193,550 | |
| | | 54000 · AGE GROUP PROGRAMS | | | | | | | | |
| | | 54010 · Pac Coast All Star Meet | | 43,221 | 9,069 | 23,766 | 14,900 | 12,630 | 20,225 | Oregon |
| | | 54015 · Western Zone Meet | | 156,813 | 43,524 | 69,719 | 141,038 | - | 83,900 | Utah |
| | | 54020 · NACC Meet | | 59,415 | 69,834 | 100,600 | 63,100 | - | 83,035 | Texas |
| | | 54030 · JOFW Signing Bonus | | 8,000 | 8,000 | 8,000 | 5,000 | - | 10,000 | \$2000 FW; \$1500 JO |
| | | 54100 · Zone All Star Meet | | - | - | | | | | |
| | | 54150 · ZAM-Host Zone | | 5,565 | 4,200 | 3,174 | 5,000 | 5,000 | 5,000 | Host - Zone 2 |
| | | 54175 · ZAM Expenses | | 47,928 | 38,969 | 43,787 | 39,276 | 36,179 | 40,556 | |
| | | 54300 · Medals | | - | - | - | - | 2,627 | 5,000 | A Medals |
| | | Total 54000 · AGE GROUP PROGRAMS | | 321,691 | 173,597 | 249,046 | 268,314 | 56,437 | 247,716 | |
| | | 54500 · CAMP PROGRAM | | | | | | | | |
| | | 54510 · SR Olympic Training Center | | 24,218 | - | 15,307 | 20,000 | 11,484 | 20,000 | |
| | | 54515 · 11/12 JO Camp | | 5,738 | 8,948 | 6,278 | 8,500 | 7,235 | 8,500 | |
| | | 54520 · Adam Schmidt 10 & Under | | 1,970 | 2,601 | 4,082 | 3,450 | - | 4,000 | |
| | | 54535 · 13-18 Jr. Leadership Camp | | 4,078 | 9,047 | - | 11,800 | 8,592 | 12,000 | |
| | | 54550 · Diversity Camp | | 1,623 | 1,914 | - | 4,000 | 1,485 | 4,000 | |
| | | Total 54500 · CAMP PROGRAM | | 37,628 | 22,511 | 25,667 | 47,750 | 28,797 | 48,500 | |

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| | | | 54600- DISABILITY | | | | | | | |
| | | | 54610 - Travel | 1,600 | 500 | 2,000 | 1,000 | - | 2,000 | |
| | | | 54620- Grants/Programs | - | - | 4,000 | - | | | 2014 grant still in use |
| | | | Total 54600 DISABILITY | 1,600 | 500 | 6,000 | 1,000 | - | 2,000 | |
| | | | 55000 · DIVERSITY | | | | | | | |
| | | | 55100 · Diversity Program Grants | 38,000 | 35,942 | 16,500 | 50,000 | 8,680 | 45,000 | |
| | | | 55200 · Awareness Fund | 893 | - | - | 1,500 | 967 | 1,000 | |
| | | | 55300 · Fred Siegrist Scholarship | - | - | - | 500 | - | 500 | |
| | | | 55400 · Diversity Camp Donation | - | - | 1,562 | - | - | | None required this year |
| | | | Total 55000 · DIVERSITY | 38,893 | 35,942 | 18,062 | 52,000 | 9,647 | 46,500 | |
| | | | 55500 · EVENTS | | | | | | | |
| | | | 55510 Pacific Hosted Meet | - | 14,731 | (1,918) | - | 2,424 | | FAR Western/JO Meets |
| | | | 55510 · Annual Awards Banquet | | | | | | | |
| | | | 55515 · Banquet - Venue & Food | 12,025 | 7,198 | - | 12,000 | 12,446 | 14,000 | |
| | | | 55520 · Awards | 3,181 | 2,155 | - | 2,000 | 1,566 | 2,000 | |
| | | | Total 55500 · EVENTS | 15,206 | 24,085 | (1,918) | 14,000 | 16,436 | 16,000 | |
| | | | 56000 · CHAIRMAN | | | | | | | |
| | | | 56020 · Volunteer Recognition | 1,000 | 3,347 | 2,000 | 1,000 | | 250 | |
| | | | 56030 · Contingency | - | 1,087 | 1,196 | 3,000 | 54 | 2,000 | |
| | | | 56075 · Travel Expenses | 277 | 823 | 190 | 1,000 | - | 1,000 | |
| | | | 56200 · Legal Counsel | - | 3,000 | 3,000 | 5,000 | 3,000 | 5,000 | |
| | | | Total 56000 · CHAIRMAN | 1,277 | 8,257 | 6,385 | 10,000 | 3,054 | 8,250 | |
| | | | 57000 · TREASURER | | | | | | | |
| | | | 57200 · Fees-Filing | 180 | 160 | 150 | 450 | 95 | 150 | |
| | | | 57300 · Fees-Accounting & Audit | 61,537 | 35,519 | 28,352 | 48,100 | 42,188 | 31,000 | |
| | | | 57500 · Bank Service Charges | 1,520 | 1,841 | 436 | 516 | 293 | 400 | |
| | | | 57700 · Insurance | 867 | 663 | 594 | 2,910 | 606 | 1,100 | Equipment |
| | | | Total 57000 · TREASURER | 64,105 | 38,182 | 29,532 | 51,976 | 43,182 | 32,650 | |
| | | | 58000 · OFFICIALS | | | | | | | |
| | | | 58300 · Supplies/Copying | 2,940 | 2,300 | 3,087 | 3,000 | 976 | 3,000 | |
| | | | 58400 · Rule Books | 763 | 2,344 | 3,604 | 2,800 | 2,838 | 3,000 | |
| | | | 58500 · Equipment | 1,863 | 1,007 | 951 | 1,000 | - | 1,300 | |
| | | | 58600 · Clinics | 17,545 | 25,217 | - | 18,000 | 19,593 | 22,000 | |
| | | | 58700 · Motivational(Recruit/Retain) | 4,362 | 2,352 | 7,449 | 6,000 | - | 7,500 | |
| | | | 58800 · National Evaluators | 1,852 | 2,783 | 5,264 | 6,025 | 262 | 8,100 | |
| | | | 58900 · Officials to National Meets | 1,679 | 2,598 | 1,750 | 3,150 | 700 | 3,700 | |
| | | | 58950 · Lodging for Officials | 3,386 | 4,599 | 3,937 | 6,000 | 707 | 8,850 | |
| | | | Total 58000 · OFFICIALS | 34,390 | 43,200 | 26,042 | 45,975 | 25,076 | 57,450 | |

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| | | | 59000 · VOLUNTEERS | | | | | | | |
| | | | 59100 · Officials Background Check | - | - | 169 | 300 | 95 | 150 | |
| | | | 59200 · Background Reimbursement | 1,645 | 1,940 | 106 | 1,500 | 768 | 1,500 | |
| | | | 59300 · Coach / Manager Stipend | 5,950 | 4,150 | 6,650 | 6,700 | 2,300 | 6,700 | PAC-100 WZ-150 NACC-200 OTC-300 |
| | | | 59400 · Seminars / Clinics | 1,145 | 2,009 | 1,372 | 3,000 | 510 | 3,500 | |
| | | | 59500 · Meetings | - | - | - | - | - | - | |
| | | | 59505 · Board of Directors | 2,955 | 1,139 | 1,483 | 1,600 | 952 | 2,200 | Move to Office? |
| | | | 59510 · House of Delegates | 21,109 | 12,472 | 2,141 | 25,000 | 1,017 | 10,000 | May HOD |
| | | | 59515 · Zone 4 HOD/BOD Attendance | 1,468 | 1,699 | 1,117 | 1,750 | 990 | 1,750 | |
| | | | Total 59500 · Volunteers | 34,271 | 23,408 | 13,038 | 39,850 | 6,632 | 25,800 | |
| | | | 60200 · USAS Convention | | | | | | | |
| | | | 60205 · Delegates | 14,308 | 12,215 | - | 20,220 | 15,747 | 23,000 | Kansas City, MO |
| | | | 60210 · Hospitality | - | - | - | - | - | - | |
| | | | 60215 · Athletes | 1,794 | 1,164 | - | 3,370 | 2,043 | 3,350 | 2 athletes |
| | | | Total 60200 · USAS Convention | 16,102 | 13,378 | - | 23,590 | 17,790 | 26,350 | |
| | | | Total 59000 · VOLUNTEERS | 50,374 | 36,787 | 13,038 | 63,440 | 24,421 | 52,150 | |
| | | | 62000 · MARKETING | | | | | | | |
| | | | 62100 · WEB SITE/INTERNET | 440 | 1,647 | 610 | 840 | 766 | 840 | |
| | | | 62200 · Website Maintence * | - | - | 75 | 200 | - | 1,500 | |
| | | | Total 62000 · MARKETING | 440 | 1,647 | 685 | 1,040 | 766 | 2,340 | |
| | | | 63000 · OFFICE EXPENSES | | | | | | | |
| | | | 63100 · Telephone & Internet | 6,095 | 6,439 | 4,146 | 7,000 | 3,720 | 9,000 | |
| | | | 63150 · Conference Call Services | 1,575 | 1,770 | 1,250 | 2,200 | 784 | 2,200 | |
| | | | 63300 · Postage | 4,664 | 5,496 | 2,284 | 5,500 | 4,844 | 6,250 | |
| | | | 63400 · Supplies/Copying | 3,885 | 4,925 | 2,372 | 5,400 | 1,683 | 3,500 | |
| | | | 63450 · Athlete Cards | - | 9,404 | - | 2,600 | 2,797 | - | |
| | | | 63500 · Mileage | 406 | - | - | 300 | - | 200 | |
| | | | 63450 Donations to other organizations | - | 1,991 | - | - | - | - | |
| | | | 63600 · Repair & Maintenance | 109 | 148 | 598 | 600 | 344 | 400 | |
| | | | 63625 · Equipment Purchases | 727 | 921 | 196 | 400 | 651 | 1,000 | |
| | | | 63650 · Computer Purchases | 1,781 | 610 | 621 | 1,800 | 1,210 | 1,000 | |
| | | | 63675 · Software Purchases | 8,735 | 595 | 301 | 1,240 | 711 | 1,000 | |
| | | | 63700 · Storage Rental | 1,972 | 4,171 | 2,243 | 4,560 | 2,838 | 4,089 | Records, Apperal, Dropbox |
| | | | 63800 · Office Lease | - | - | - | - | - | 15,000 | Estimate |
| | | | 63850 · Other office/lease exoenses | - | - | - | - | - | 5,000 | utilities copiers etc |
| | | | Total 63000 · OFFICE EXPENSES | 29,947 | 36,470 | 14,010 | 31,600 | 19,581 | 48,639 | |
| | | | Total 70000 · STAFF EXPENSES | 107,100 | 119,988 | 77,119 | 150,000 | 79,429 | 200,000 | |
| | | | 70200 · CONTRACTORS | | | | | | | |
| | | | 70205 · Registration Contractor | 4,800 | 4,800 | 4,200 | 7,200 | 4,200 | 7,200 | \$600/month |
| | | | 70220 · Email Administrator | | | | | | 525 | \$7/yr per email ???? |
| | | | Total 70200 · CONTRACTORS | 24,800 | 4,800 | 4,200 | 7,200 | 4,200 | 7,725 | |

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| | | | | Total Expense | 1,915,597 | 1,749,263 | 938,102 | 2,059,292 | 1,310,386 | 2,040,490 | |
| | | | | 88100 - Board Designated Fund | | | | 112,206 | 97,536 | 77,200 | 2015-16 |
| | | | | Net ordinary Income | (25,028) | 101,150 | (68,071) | 183,916 | 391,347 | 97,000 | |
| | | | | | | | | | | | |
| | | | | Other Income | | | | | | | |
| | | | | Investment Portfolio | | | | | | | |
| | | | | Dividend and Interest | | 69,259 | 46,461 | - | | 76,000 | |
| | | | | Wells Fargo Investment Fee | | (20,305) | (16,578) | (22,400) | 11,743 | (28,000) | |
| | | | | Foreign Tax | | - | (1,318) | (1,980) | (624) | (2,000) | |
| | | | | Olympic Trials, Grants Special Improvements | | | | | | | |
| | | | | 88000 - Annual Grant Awards | 52,802 | 52,500 | 25,000 | - | - | - | |
| | | | | 89000 Olympic Trials | 65,194 | - | - | - | - | 60,000 | 2016 OT |
| | | | | 89100 - Website Upgrade | 27,500 | 26,790 | 13,294 | - | - | - | No further upgrades |
| | | | | 89110 - Pilot Sectionals Program | | | - | - | - | | Moved to 52000 |
| | | | | 89200 - Special Projects | | | - | 25,000 | - | 25,000 | |
| | | | | Total Other Expense | 145,496 | 79,290 | 38,294 | 25,000 | - | 85,000 | |